

REPORT 3 OF THE COUNCIL ON MEDICAL SERVICE (I-12)
Face-to-Face Encounter Rule
(Resolutions 813-I-11, 716-A-12 and 723-A-12)
(Reference Committee J)

EXECUTIVE SUMMARY

At the 2011 Interim Meeting, the House of Delegates referred Resolution 813, which was introduced by the Indiana Delegation. The Board of Trustees assigned this resolution to the Council on Medical Service for a report back to the House of Delegates at the 2012 Interim Meeting. Resolution 813-I-11 asked that our American Medical Association (AMA) work to establish a unique billing code (G code) for completion of the face-to-face encounter form and reimbursement for the code, and investigate the possibility of incorporating the questions required for the face-to-face encounter into a new modified form 485 for the sake of simplicity and efficiency. The resolution specified that this new modified form should also have a higher level of reimbursement than the current form 485.

At the 2012 Annual Meeting, the House of Delegates referred two additional resolutions that addressed the face-to-face encounter requirement for certification of eligibility for Medicare home health services. Resolution 716-A-12, introduced by the Michigan Delegation, asked “that our AMA work with the Centers for Medicare and Medicaid Services (CMS) to study alternatives to the requirements for face-to-face interaction to certify the need for home health care services to better address the issue of patients who could benefit from these services but who may not be able to present at the doctor’s office because of severity of illness or short time interval between the discharge process and obtaining an appointment at a busy office.” Resolution 723-A-12, introduced by the Arizona Delegation, asked “that our AMA seek, through all appropriate means, to require that the provider who actually discharges the patient from the hospital, rehabilitation facility or nursing home to home health care is responsible for completing the face-to-face encounter form.” The Board of Trustees assigned these resolutions to the Council so that they could be addressed as part of its report for the 2012 Interim Meeting.

The Council recognizes that payment for complex administrative services, including the face-to-face encounter requirement, remains insufficient for many physicians and their practices. The Council recommends that the AMA work with CMS to ensure that physicians understand the alternative means of compliance with Medicare’s face-to-face encounter policies and related payment policies, continue to work with CMS to educate home health agencies on the face-to-face documentation that is required as part of the certification of eligibility for Medicare home health services, and continue to monitor legislative and regulatory proposals to modify Medicare’s face-to-face encounter policies and work to prevent any new unfunded mandatory administrative paperwork burdens for practicing physicians.

REPORT OF THE COUNCIL ON MEDICAL SERVICE

CMS Report 3-I-12

Subject: Face-to-Face Encounter Rule
(Resolutions 813-I-11, 716-A-12 and 723-A-12)

Presented by: Donna E. Sweet, MD, Chair

Referred to: Reference Committee J
(Veronica K. Dowling, MD, Chair)

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2 sponsored by the Indiana Delegation. The Board of Trustees assigned this item to the Council on
3 Medical Service for a report back to the House of Delegates at the 2012 Interim Meeting.
4 Resolution 813-I-11 asked:

5
6 That our American Medical Association work to establish a unique billing code (G code) for
7 completion of the face-to-face encounter form and reimbursement for the code; and
8

9 That our AMA investigate the possibility of incorporating the questions required for the face-
10 to-face encounter into a new modified form 485 for the sake of simplicity and efficiency. This
11 new modified form should also have a higher level of reimbursement than the current form
12 485.
13

14 At the 2012 Annual Meeting, the House of Delegates referred two additional resolutions that
15 addressed the face-to-face encounter requirement for certification of eligibility for Medicare home
16 health services. Resolution 716-A-12, sponsored by the Michigan delegation, asked “that our
17 AMA work with the Centers for Medicare and Medicaid Services to study alternatives to the
18 requirements for face-to-face interaction to certify the need for home health care services to better
19 address the issue of patients who could benefit from these services but who may not be able to
20 present at the doctor’s office because of severity of illness or short time interval between the
21 discharge process and obtaining an appointment at a busy office.” Resolution 723-A-12,
22 introduced by the Arizona Delegation, asked “that our AMA seek, through all appropriate means,
23 to require that the provider who actually discharges the patient from the hospital, rehabilitation
24 facility or nursing home to home health care is responsible for completing the face-to-face
25 encounter form.” The Board of Trustees assigned these resolutions to the Council so that they
26 could be addressed as part of its report for the 2012 Interim Meeting.
27

28 This report provides background on the face-to-face encounter requirement for Medicare home
29 health services, outlines options for completing face-to-face encounter documentation, highlights
30 billing and payment issues associated with the face-to-face encounter requirement, summarizes
31 relevant AMA policy, and presents policy recommendations.
32

1 BACKGROUND

2
3 Section 6407 of the Patient Protection and Affordable Care Act (ACA) established a face-to-face
4 encounter requirement for certification of eligibility for Medicare home health services. Under
5 such certification of eligibility, a Medicare participating physician must certify that:

- 6
7 • The patient needs or needed home health services because they are or were confined to the
8 home;
9 • The patient needs or needed skilled home health services on a sporadic basis;
10 • A physician has established and reviewed a plan of care; and
11 • The patient is or was under the care of a physician when home health services are or were
12 provided.
13

14 The Medicare face-to-face encounter requirement for home health services is one of the major face-
15 to-face requirements of the Medicare program. The following table highlights the key Medicare
16 face-to-face requirements with their intervals, including existing home health, hospice, and durable
17 medical equipment requirements.

Key Medicare Face-to-Face Requirements and Intervals

Medicare Face-to-Face Requirement	Interval
Home health services	For initial certification of the home health benefit, face-to-face encounter is required to occur within the 90-day period prior to the start of care, or within 30 days after the start of care.
Hospice	Must have face-to-face encounter no more than 30 days prior to the 3 rd benefit period recertification. For every recertification thereafter, there must be a face-to-face encounter with the patient no more than 30 days prior.
Durable Medical Equipment (DME)	The ACA requires that an order for certain DME must be written by a physician or non-physician provider who has had a face-to-face encounter during the 6 months prior to the written order for each item or during such other reasonable timeframe as specified by the Secretary. Proposed regulations issued by the Centers for Medicare and Medicaid Services proposed that a face-to-face encounter must occur no more than 90 days before the order is written or within 30 days after the order is written. (Proposal does not include prosthetic devices, orthotics, and prosthetics that require a written order before delivery.)* For power mobility devices, a face-to-face encounter must occur within the 45-day period prior to the supplier receiving the written prescription, and before such device is delivered.

*CMS Proposed Rule CMS 1590-P. "Medicare Program; Revisions to Payment Policies Under the Physician Fee Schedule, DME Face-to-Face Encounters, Elimination of the Requirement for Termination of Non-Random Prepayment Complex Medical Review and Other Revisions to Part B for CY 2013." Posted July 7, 2012.

18 As noted in the table, the face-to-face encounter for certification of eligibility for Medicare home
19 health services is required to occur within the 90-day period prior to the start of care, or within 30
20 days after the start of care. Of note, face-to-face encounter documentation is only required for the
21 initial certification of the home health benefit. After a 60-day period, physicians must decide
22 whether to recertify the patient for another 60 days.
23

1 Under this new requirement, physicians need to certify and document that they, or a non-physician
2 provider with whom they work, have seen their patients in need of home health services, including
3 through a telehealth service. Specifically, the ACA allows for the following non-physician
4 providers to perform the face-to-face encounter with a patient:

- 5
- 6 • A nurse practitioner or clinical nurse specialist, collaborating with the physician as outlined
7 in state law;
- 8 • A certified nurse-midwife as authorized by state law; and
- 9 • A physician assistant, who may, under the supervision of the physician, perform the face-
10 to-face encounter and inform the certifying physician, who would then document the
11 encounter as part of the certification of eligibility.
- 12

13 In subsequent rulemaking, as part of the calendar year (CY) 2012 home health prospective payment
14 system (PPS) final rule, the Centers for Medicare and Medicaid Services (CMS) added that the
15 physician who cared for the patient in an acute or post-acute facility, and who had privileges in
16 such a facility, could also perform the face-to-face encounter and inform the certifying physician.
17 The certifying physician would then document the encounter as part of the certification of
18 eligibility. In addition, as part of its proposed rule addressing the home health PPS rate update for
19 CY 2013, hospice quality reporting requirements, and survey and enforcement requirements for
20 home health agencies, CMS proposed to allow a non-physician provider in an acute or post-acute
21 facility to perform the face-to-face encounter in collaboration with or under the supervision of the
22 physician who has privileges and cared for the patient in the acute or post-acute facility. The
23 collaborating/supervising physician would then be allowed to inform the certifying physician of the
24 patient's homebound status and need for skilled home health services.

25
26 Educational materials on the face-to-face encounter requirement, including "Home Health Face-to-
27 Face Encounter Questions & Answers" of CMS and a MLN Matters[®] article, can be found on the
28 AMA website at www.ama-assn.org/go/regrelief.

29 30 OPTIONS FOR COMPLETING FACE-TO-FACE ENCOUNTER DOCUMENTATION

31
32 Resolution 723-A-12 sought to require that the provider who actually discharges the patient from
33 the hospital, rehabilitation facility or nursing home to home health care be responsible for
34 completing the face-to-face encounter form. The Council notes that such a change in requirements
35 would make the policy addressing the face-to-face encounter requirement more stringent. Current
36 policy does not define the specific physician who should perform or certify the face-to-face
37 encounter. The change proposed in Resolution 723-A-12, by specifying the particular physician
38 who needs to perform or certify the face-to-face encounter, would therefore limit the physicians
39 who could complete the face-to-face encounter documentation. Such a policy change also may
40 restrict the ability of some physicians to order home health services. For example, if a patient of a
41 primary care physician is admitted to the hospital, the primary care physician may rely on other
42 physicians who have hospital privileges, including hospitalists, to care for the patient while
43 admitted, and discharge the patient from the hospital. However, after the patient is discharged
44 from the hospital, it may be the primary care physician who orders the home health care. The
45 primary care physician may see the patient face-to-face within the 90-day period prior to the start
46 of care, or within 30 days after the start of care – thus fulfilling the current face-to-face encounter
47 requirements – even though the primary care physician is not the physician who cared for the
48 patient in or discharged the patient from the hospital. The change proposed in Resolution 723-A-12
49 may prevent the primary care physician from being able to order home health services for the
50 patient.

51

1 Resolution 716-A-12 sought to ensure that the face-to-face encounter process does not impede
2 access to home health services by patients who are not able to present at the doctor's office because
3 of severity of illness or short time interval between the discharge process and obtaining an
4 appointment at a busy office. Under current law and regulations, there are options through which
5 the face-to-face encounter requirement can be fulfilled:

- 6
- 7 • The patient's discharge summaries could be used by the certifying physician as
8 documentation of the face-to-face encounter if they otherwise meet the requirements for
9 face-to-face encounter documentation, including being clearly titled as face-to-face
10 encounter documentation.
- 11 • The certifying physician may use documentation of a face-to-face visit that occurred during
12 the 90-day period prior to the start of home health care services to fulfill the face-to-face
13 encounter requirement, thereby removing the need for an additional face-to-face encounter
14 with the patient after discharge.
- 15 • The certifying physician could conduct a house call to fulfill the requirements of the face-
16 to-face encounter, which is a covered service under Medicare.
- 17 • As authorized under state law, a nurse practitioner, clinical nurse specialist, certified nurse-
18 midwife, or physician assistant collaborating with or under the supervision of the physician
19 could perform the face-to-face encounter, either in the office or at the patient's place of
20 residence, and then the certifying physician could then document the encounter as part of
21 the certification of eligibility.
- 22

23 BILLING AND PAYMENT FOR THE FACE-TO-FACE ENCOUNTER REQUIREMENT

24
25 Resolution 813-I-11 presumed that physicians are required to complete a unique face-to-face
26 encounter form to satisfy the requirements of the face-to-face requirement. However, as a result of
27 AMA advocacy, CMS does not require a particular form or format to be used to document the
28 face-to-face requirement for home health services.

29
30 The regulatory text governing the face-to-face encounter requirement states that "the
31 documentation of the face-to-face encounter must be a separate and distinct section of, or an
32 addendum to, the certification, and must be clearly titled, dated and signed by the certifying
33 physician." For patients admitted to home health following an acute or post-acute stay, the plan of
34 care form, Form CMS-485, can satisfy the face-to-face encounter requirement if it includes an
35 addendum containing the face-to-face encounter documentation requirements (e.g., include a brief
36 narrative that supports the patient's homebound status and need for skilled services) signed by a
37 physician who cared for the patient in the acute or post-acute setting, as long as all content
38 requirements of the certification and face-to-face documentation are otherwise met. Discharge
39 summaries may be used by the certifying physician as documentation of the face-to-face encounter
40 if they otherwise meet all the documentation requirements for face-to-face documentation and are
41 clearly titled and dated as face-to-face documentation.

42
43 The Indiana State Medical Association (ISMA) was invited to provide additional information to the
44 Council concerning referred Resolution 813-I-11. In its response to the Council, ISMA stated that
45 although clarifications have been made to the face-to-face encounter requirement, the review and
46 certification of the face-to-face encounter still require additional time and cognitive effort on the
47 part of certifying physician. Specifically, the ISMA made the following additional requests:
48

- 1 • Create unique billing codes (G codes) for review and certification of the face-to-face
2 encounter that would be billed in conjunction with the appropriate code for care plan
3 oversight.
- 4 • If separate G codes for review and certification are not developed, then increase payment
5 for care plan oversight (G0181 and G0182) to reflect the additional work related to the
6 face-to-face encounter.

7
8 In evaluating the new request by ISMA, the Council notes that “review” is not a service that is
9 typically covered for separate payment. “Review” typically describes the review of test(s) results
10 as a part of the larger medical decision-making process that is one of the three key components of
11 an E/M service. Also, “certification” is an action that is not typically reported by Current
12 Procedural Terminology (CPT[®]) codes, except in places like code 99080 (for special reports such
13 as insurance forms, more than the information conveyed in the usual medical communications or
14 standard reporting form). Completion of brief standard reports, including return to work forms and
15 hospital discharge summaries, are not reported separately, including the forms described in the
16 nursing facility assessment codes. In addition, the Council notes that the AMA does not advocate
17 directly for the creation of G codes. AMA Policy H-70.919 states that “the CPT Editorial Panel is
18 the proper forum for addressing CPT code set maintenance issues and all interested stakeholders
19 should avail themselves of the well-established and documented CPT Editorial Panel process for
20 the development of new and revised CPT codes, descriptors, guidelines, parenthetical statements and
21 modifiers.”

22
23 Currently, physicians may bill Medicare for certifying and recertifying all patients that are eligible
24 for the Medicare home health benefit. Code G0180 is used when a physician certifies an initial
25 plan of care for a home health patient, and code G0179 is used when a physician recertifies a home
26 health patient for a subsequent episode of care. Recertification must occur every 60 days.
27 Physicians may also submit claims for care plan oversight services provided to qualifying patients
28 (i.e., those with complex, multidisciplinary care needs requiring 30 minutes or more of care plan
29 oversight within a calendar month).

30
31 The performance of a face-to-face encounter typically requires a minimum of two of the three key
32 components of an E/M service: history, exam, and medical decision-making. These services are
33 typically reported with E/M codes based upon the site of service in which they are performed.

34
35 If physicians need to make a house call for a face-to-face visit, there are mechanisms through
36 which they can be paid by Medicare as part of regular E/M codes. Physicians can use codes
37 99341-99350 for new patients in their private homes and codes 99324-99337 for domiciliary care
38 facilities, such as assisted living facilities. Care plan oversight services for patients under the care
39 of a home health agency are reported with codes 99374-99380.

40 41 AMA POLICY

42
43 With respect to payment for more complex documentation and certification, Policy H-385.984
44 states that when more complex administrative services are required by third parties, such as
45 obtaining preadmission certification, second opinions on elective surgery, certification for extended
46 length of stay, and other authorizations as a condition of payer coverage, it is the right of the
47 physician to be recompensed for his incurred administrative costs. Policy H-70.953 states that the
48 AMA will work to assure that physicians are not subjected to excessive and unreasonable
49 documentation requirements when ordering laboratory services, home health and durable medical
50 equipment and/or when justifying a CPT code. Policy H-210.981 recognizes the importance of
51 removing economic, institutional and regulatory barriers to physician house calls, and urges CMS

1 to consider the adoption of criteria and methods that will strengthen the physician's role in
2 authorizing home health services, as well as how such criteria and methods can be implemented to
3 reduce the paperwork burden on physicians. Policy H-330.936 urges CMS and other payers to
4 require that durable medical equipment and home health and other outpatient medical services be
5 ordered by the physician responsible for the patient's care, with appropriate documentation of
6 medical necessity, before such services are offered to the patient or family. Policy D-160.945
7 advocates for timely and consistent inpatient and outpatient communications to occur among the
8 hospital and hospital-based providers and physicians and the patient's primary care referring
9 physician; including the physician of record, admitting physician, and physician-to-physician, to
10 decrease gaps that may occur in the coordination of care process and improve quality and patient
11 safety.

12 13 DISCUSSION

14
15 Physician responsibilities associated with fulfilling the face-to-face requirement for certification of
16 eligibility for Medicare home health services are part of a much larger concern that physicians have
17 with being paid for a variety of administrative responsibilities, such as filling out forms and
18 certifications. The Council recognizes that payment for complex administrative services, including
19 the face-to-face requirements highlighted in this report, remains insufficient for many physicians
20 and their practices. Policy H-385.984 reiterates the right of physicians to be compensated for more
21 complex administrative services. Also important is that physicians understand the alternative
22 means of compliance with Medicare's face-to-face encounter policies and related payment policies.
23 The Council believes it will be imperative for the AMA to continue to monitor legislative and
24 regulatory proposals to modify Medicare's face-to-face encounter policies and work to prevent any
25 new unfunded mandatory administrative paperwork burdens for practicing physicians.

26
27 The Council recognizes that communication between hospital-based physicians and primary care
28 physicians is essential in the processes of performing and certifying the face-to-face encounter, to
29 ensure that patients are able to access the home health services they need. In that light, the Council
30 believes that the AMA needs to continue to advocate for timely and consistent inpatient and
31 outpatient communications to occur between the hospital and hospital-based providers and
32 physicians and the patient's primary care referring physician, including the physician of record,
33 admitting physician, and physician-to-physician, as outlined in Policy D-160.945.

34
35 There is also a need to ensure that the process of certifying eligibility for Medicare home health
36 services is streamlined and that physicians are not required to fill out unnecessary forms to
37 document the face-to-face encounter. The Council is cognizant that many physicians are being
38 required by home health agencies to complete a variety of different forms as part of the
39 certification of eligibility for Medicare home health services. In particular, some home health
40 agencies are requiring physicians to complete extra forms to meet the face-to-face requirement,
41 whereas the face-to-face documentation can be simply included on the certification itself or appear
42 on a separate addendum to the certification. Therefore, the Council believes there is a need for the
43 AMA to work with CMS to continue to educate home health agencies on the face-to-face
44 documentation that is required as part of the certification of eligibility for Medicare home health
45 services.

46 47 RECOMMENDATIONS

48
49 The Council on Medical Service recommends that the following be adopted in lieu of Resolution
50 813-I-11, Resolution 716-A-12 and Resolution 723-A-12, and that the remainder of the report be
51 filed:

- 1 1. That our American Medical Association (AMA) reaffirm Policy H-385.984, which supports
2 payment for complex administrative tasks required by third-party payers. (Reaffirm HOD
3 Policy)
4
- 5 2. That our AMA reaffirm Policy D-160.945, which advocates for timely and consistent inpatient
6 and outpatient communications to occur among the hospital and hospital-based providers and
7 physicians and the patient's primary care referring physician to decrease gaps that may occur in
8 the coordination of care process and improve quality and patient safety. (Reaffirm HOD
9 Policy)
10
- 11 3. That our AMA work with the Centers for Medicare and Medicaid Services (CMS) and
12 appropriate national medical specialty societies to ensure that physicians understand the
13 alternative means of compliance with and payment policies associated with Medicare's face-to-
14 face encounter policies, including those required for home health, hospice and durable medical
15 equipment. (Directive to Take Action)
16
- 17 4. That our AMA work with CMS to continue to educate home health agencies on the face-to-
18 face documentation required as part of the certification of eligibility for Medicare home health
19 services to ensure that the certification process is streamlined and minimizes paperwork
20 burdens for practicing physicians. (Directive to Take Action)
21
- 22 5. That our AMA continue to monitor legislative and regulatory proposals to modify Medicare's
23 face-to-face encounter policies and work to prevent any new unfunded mandatory
24 administrative paperwork burdens for practicing physicians. (Directive to Take Action)

Fiscal Note: Staff cost estimated at less than \$4,580 to implement.

References are available from the AMA Division of Socioeconomic Policy Development.